**Agenda**

**Questions?**

**Learn - What is freelancing?**

**Learn - Setting Up Online Presence**

**Learn - Finding Clients**

**Learn - Proposals**

**Learn - Contracts**

**Learn - Delivering & Client Relations**

**Learn - Reinvesting**

**Questions?**

**Homework - Set everything up**

**There will be a study community networking (March 8th)**

**Freelancing means working as an independent person or company rather than be employed by someone else.**

**Other Terms - Self-employed, Independent Contractor, Contract (job, work, role).**

**Online Persona, Finding Clients, Proposal, Contract, Closing, Delivering , Reinvesting / Building**

**Portfolio, Twitter, Linkedin**

**Portfolio Examples - Blaw ($1000): https://barbaralaw.me, Shawn (Amazon - $1495):https://shawncharles.netlify.app**

**Twitter - Nyah (AfrosInAi.com): https://twitter.com/EarthandCode**

**Twitter - Sam (Material UI): https://twitter.com/tanoaksam**

**LinkedIn - Andy (Draft Kings): https://www.linkedin.com/in/andy-vasquez-dev/**

**Design your portfolio | use a template**

**Templates:**

**https://html5up.net**

**https://wrapbootstrap.com**

**https://themeforest.net**

**Hosting: -**

**netlify.com/drop**

**Domains: -**

**netlify.app = free**

**Namecheap**

**IWantMyName**

**finding clients:**

**Start Close - Friends, Family, Social Media**

**Go Local - NETWORKING - tell everyone, Listings (craigslist), Places You Know, Outbound (pick a niche)**

**build a list, agree on cost, also use upwork, reddit, hashnode**

**Get a proposal done:**

**use sites such as proposify and panda doc**

**Real Example\_Give them a follow for agreeing to share the proposal: https://twitter.com/IbrahimCodes**

**contracts:-**

**use the contract killer site, to do your contract with the client**

**Important Bits (contracts + proposal)**

**That said, we can’t guarantee that our work will be error-free and so we can’t be liable to you or any third-party for damages, including lost profits, lost savings or other incidental, consequential or special damages, even if you’ve advised us of them.**

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**How To Close**

**The Magic Question**

**What is your ballpark budget?**